

Transforming Sanitation Marketing through Mobile Erica Lloyd, SOIL Systems Director World Water Week, August 2017

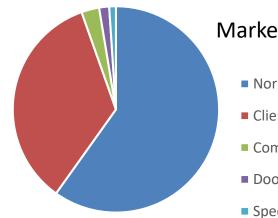
Using Mobile to collect and analyze detailed data about:



Prospects and clients

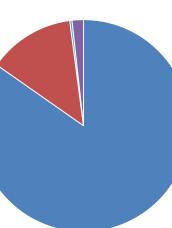


Employees



Marketing channels

- Normal operations
- Client Referral
- Community Events
- Door-to-Door
- Special Offers



Related Services

Purchase at a Kiosk

Well

- Water Delivery Service
- Catch Rain water

